



# ENLight Corporation

## 2023 Investors' Conference



# ENLight Corporation

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# Agenda

About ENLight

Subsidiary: Ginwin

Tech.Co.Ltd.

Operational Performance

Future

Q&A



## About ENLight

The organization and functions of ENLight Corp.



## Operational Performance

Business operation status and operating policies.



## Future

Operational short-term target and planning for next year.



## Q&A

Time for Question & Answer.

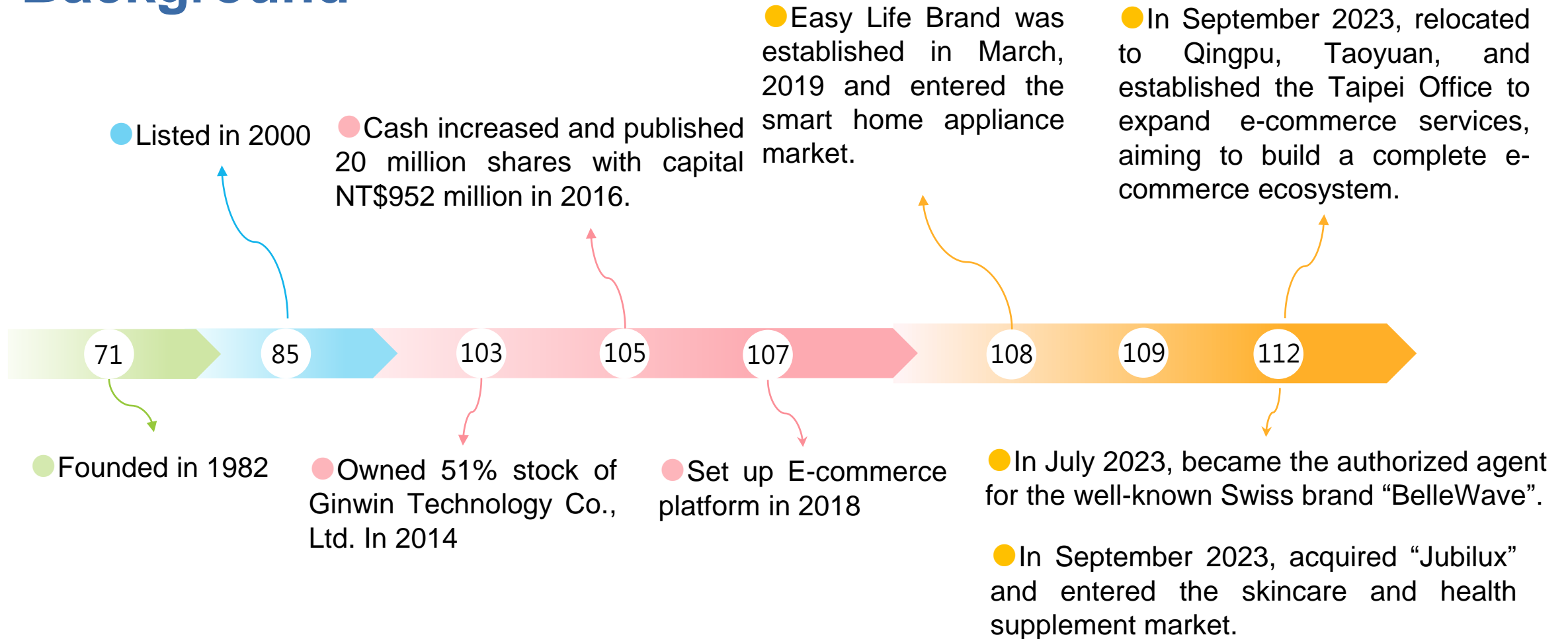


# **ENLight Corporation**

# **About ENLight**

# ENLight Corporation

## Background





ENLight Corporation was founded in 1982, continuously upholding innovation, integrity, and excellence as the company's principles and persistently striving towards the goal of “customer first”.

In 2019, the brand “Easy Life” was established, focusing on small household appliances, making dedicated efforts to add aesthetics to family life and becoming a leading brand in comprehensive small home appliances.

To provide consumers with more comprehensive services, in 2023, ENLight became the authorized agent for the well-known Swiss skincare brand “BelleWave” and acquired brand “Jubilux”, expanding its presence into the skincare and health supplement markets.

Through strategic partnerships and cross-industry alliances, the company offers a wide range of services, including fresh food and daily necessities, creating a comprehensive operational service and generating a new e-commerce business model.

# ENLight Corporation

## Subsidiary: Ginwin Tech.Co.Ltd.

- Established in July 2008.
- Capital: NTD 337 Million.
- Professional manufacturer specializing in the recycling and regeneration of glass products, and TFT-LCD color filter plates. Core expertise lies in the regeneration of color filter substrates and the grinding process.
- Main customers are the famous TFT-LCD companies in Taiwan.
- Number of employees: 150.



**ENLight Corporation**

# Operational Performance





# Consolidated statements of Comprehensive Income

(In NT\$ Thousand)

Year	2023				2022				Compare%
	Q1	Q2	Q3	Total (A)	Q1	Q2	Q3	Total (B)	
Item/Period									[(A)-(B)]/(B)
Total operating revenue	24,948	33,762	39,009	97,719	63,994	59,250	58,557	181,801	(46.25)
Gross profit (loss) from operations	379	2,005	(7,270)	(4,886)	17,455	11,414	(2,635)	26,234	(118.62)
Operating expenses	11,803	11,873	13,555	37,231	14,264	15,106	11,926	41,296	(9.84)
Net operating income (loss)	(11,424)	(9,868)	(20,825)	(42,117)	3,191	(3,692)	(14,561)	(15,062)	(179.62)
Non-operating income and expenses	2,067	2,845	1,871	6,783	3,243	1,823	4,787	9,853	(31.16)
Income (loss) before income tax	(9,357)	(7,023)	(18,954)	(35,334)	6,434	(1,869)	(9,774)	(5,209)	(578.33)
Net Income (loss)	(8,662)	(6,887)	(16,864)	(32,413)	3,827	(3,265)	(8,347)	(7,785)	(316.35)
Other comprehensive income (loss)	1,622	851	(1,299)	1,174	0	2,099	(3,121)	(1,022)	214.87
Total comprehensive income (loss)	(7,040)	(6,036)	(18,163)	(31,239)	3,827	(1,166)	(11,468)	(8,807)	(254.71)
Profit (loss), attributable to owners of parent	(7,302)	(6,604)	(12,784)	(26,690)	(431)	(5,347)	(5,074)	(10,852)	(145.95)
Profit (loss), attributable to non-controlling interests	(1,360)	(283)	(4,080)	(5,723)	4,258	2,082	(3,273)	3,067	(286.60)
EPS	(0.12)	(0.11)	(0.21)	(0.44)	(0.01)	(0.09)	(0.08)	(0.18)	(144.44)

# Consolidated statements of Balance sheets

**(In NT\$Thousand)**

Item/Peroid	SEP 30,2023	DEC 31,2022	SEP 30,2022
Current assets	262,530	331,086	357,140
Non-current assets	539,980	510,652	517,402
Current liabilities	40,121	33,027	50,265
Non-current liabilities	11,179	26,262	28,309
Total equity	751,210	782,449	795,968
Non-controlling interests	210,694	216,417	219,408
Equity attributable to owners of parent	540,516	566,032	576,560
The Net Asset Value of Each Share	8.98	9.40	9.58

Key Indices			
A/R Turnover Days	107	115	106
Inventory turnover Days	68	57	57
Current Ratio(%)	654.35	1,002.47	710.51
Debts Ratio(%)	6.39	7.04	8.98

**ENLight Corporation**

**Future**



**ENLight**

**Home  
Appliances**



**Skincare /  
Health Supplement**



**Air Force  
Project**



# ENLight Corporation

## E-commerce Services

E-commerce Operations



Product Selection



Social Media Management



Media Advertising



Live Streaming



KOL / KOC



Warehouse Logistics



Big Data Analytics



# EASY LIFE - Smart Home Appliances

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With the goal of “loving homes” in mind, EASY LIFE introduce a variety of smart home appliances to make living spaces comfortable and enjoyable, as well as more convenient and cozy.

EASY LIFE provides products that prioritize health, embody a pursuit of lifestyle aesthetics, and offer personalization.

# BelleWave – Professional Skincare from Switzerland

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BelleWave paves its way to skin perfection through precision. Providing safe, stable, and effective skincare and health products. Striving to be the best choice for healthy skin.

# Jubilux – Wellness & Jubilee, Luxury

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Formulated with plant-derived essence, specifically designed for the modern woman, Jubilux embodies “natural, simplicity, and functionality”, providing daily care for skin that has lost its radiance. Delivering pure and natural moisture from Mother Nature.



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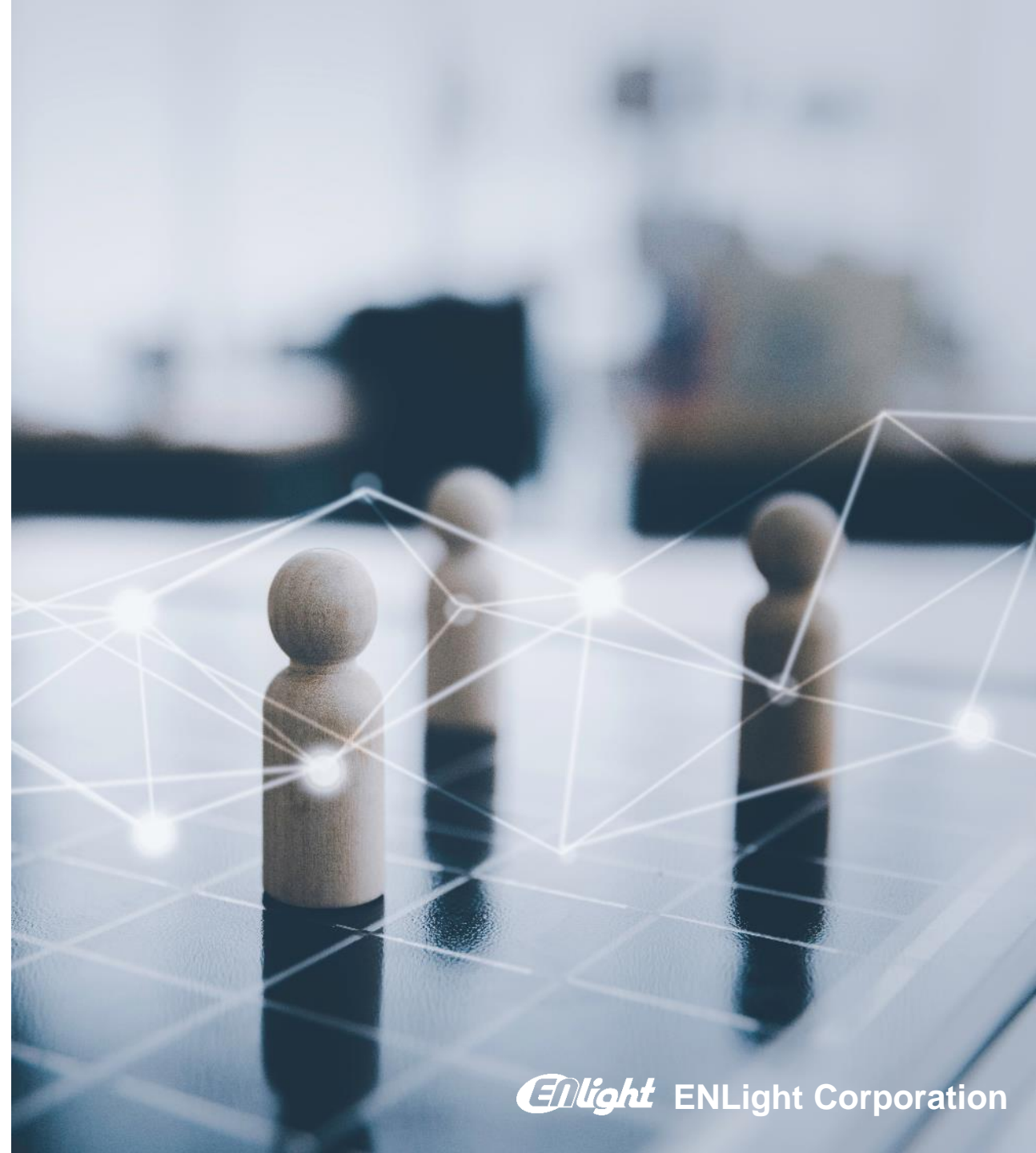
## Strategic Partners

### FamiCloud

FamiCloud offer a one-stop shop with a wide range of food ingredients to satisfy diverse consumer tastes. FamiCloud integrates warehouse and logistics to preserve the original flavors of ingredients, providing freshness under optimal conditions.

### Foreverbright

ForeverBright integrates various sales services, connecting products with sales channels through e-commerce platforms, influencers, and live streaming. This results in the creation of a unique framework called FBCAIP (Foreverbright Artificial Intelligence Platform).



# Air Force Uniform Supply and Sales Station Commissioned Operation

In collaboration with “Working House”, we have jointly taken on the commissioned operation of the Air Force Uniform Supply and Sales Station.

Working hand in hand with the Ministry of National Defense, we aim to provide a better clothing supply system for our Air Force comrades.

Through online stores, physical outlets, and supply and sales stations, we strive to offer services that meet the needs of military personnel in terms of food, clothing, shelter, transportation, education, and recreation.

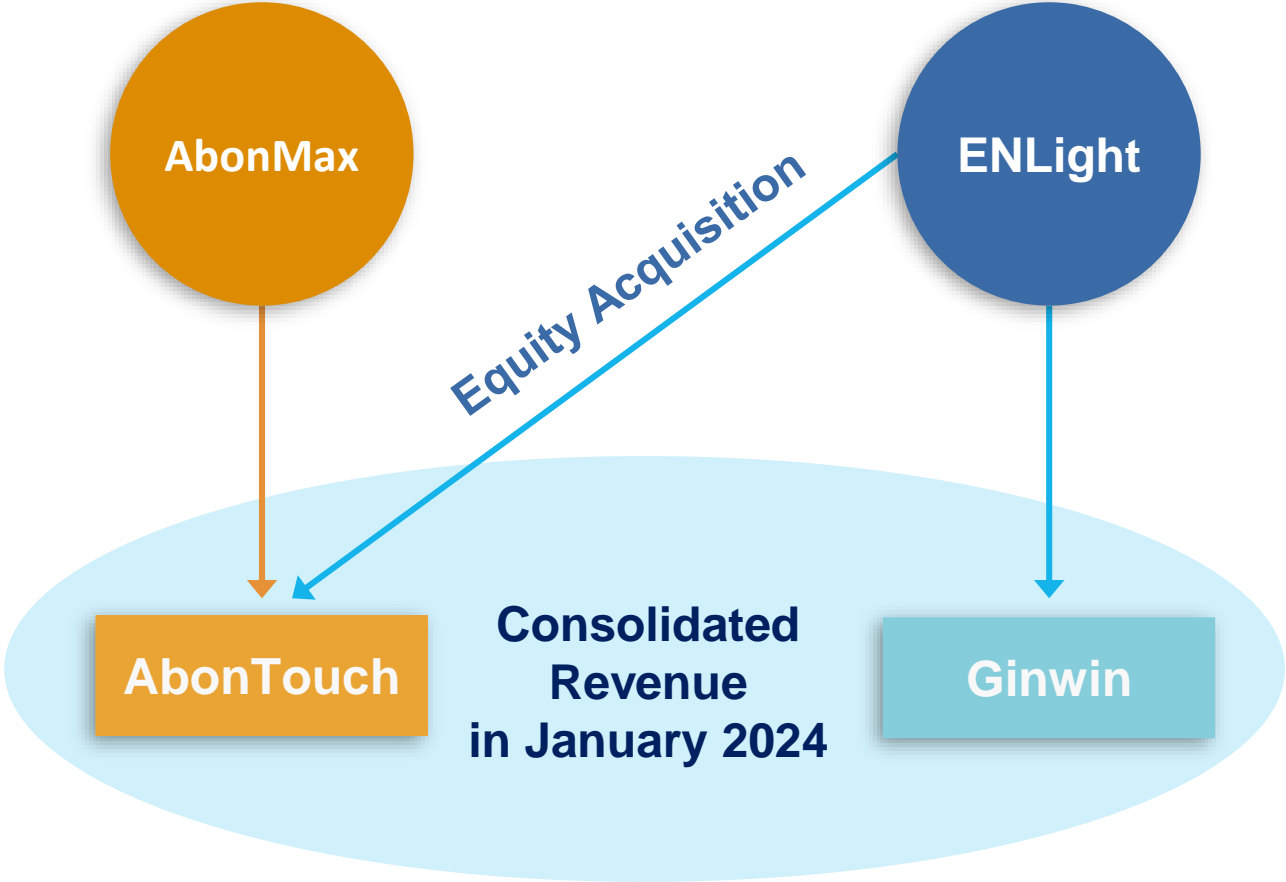


# ENLight Corporation

## Collaboration with AbonMax CO., LTD.

Through the acquisition of AbonMax's subsidiary AbonTouch Holdings, Ginwin ventures from glass grinding, recycling, and regeneration to bread OEMs.

The transformation enables the expansion of the customer base from the previous large and concentrated single-digit figures to a double-digit growth, achieving a synergistic effect where 1+1 is greater than 3.



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## Q&A





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**Thank You!**